

# MARKET BULLETIN

REF: Y4374

<b>Title</b>	Syndicate Business Forecasts
<b>Purpose</b>	This bulletin provides information on the Syndicate Business Forecast for the 2011 year of account.
<b>Type</b>	Scheduled
<b>From</b>	Tom Bolt, Director, Performance Management Directorate Contact details: 020 7327 6700 / tom.bolt@lloyds.com
<b>Date</b>	3 March 2010
<b>Deadline</b>	Various - As set out in the bulletin
<b>Related links</b>	Auction timetable and associated forms; syndicate pre-emption byelaw

## Executive Summary

This bulletin provides information on the syndicate business forecast (SBF) for the 2011 year of account

## SBF submission dates

The 2011 SBF must be submitted by 12 noon on the following dates:-

Aligned syndicates	1 October 2010
Non Aligned syndicates	9 July 2010 30 July 2010 – only required where there is a change to the previously submitted plan 10 September 2010

For the purposes of this bulletin, Performance Management Directorate (PMD) will treat the following as aligned syndicates:

- Syndicates where all the corporate members participating on the syndicate for the 2011 year of account and the managing agent of the syndicate are owned by the same company or are part of the same corporate group and the capacity is not tradable in the 2010 Capacity Auction.
- Syndicates where there may be non-aligned trade-capital members but where the capacity will not be traded in the 2010 Capacity Auctions. Syndicates in this category will be contacted by their Underwriting Performance (UP) account executive to confirm that they should follow the aligned syndicate SBF timetable. If syndicates in this category wish to follow the non-aligned timetable they should bring this to the attention of their UP account executive. Where syndicates are to be treated as aligned it is the responsibility of managing agents to notify this fact to their non-aligned members.

All other syndicates are to be considered non-aligned for the purposes of this bulletin. Non-aligned syndicates will therefore primarily include traditional, mixed syndicates with Names capacity, where the capacity will be tradable in the 2010 Capacity Auctions.

Lloyd's continues to be committed to streamlining interaction with the market in the context of the business plan timetable for all syndicates. However, in setting the dates for the submission of the 2011 SBFs, Lloyd's also needs to ensure that the dates facilitate a fair and transparent auction process for members. Accordingly, Lloyd's has continued to prescribe separate dates, as set out in the table above, for submissions from managing agents of aligned and non-aligned syndicates.

Although the latest date for submitting the SBF for aligned syndicates is 1 October, managing agents of aligned syndicates should note that they may submit the SBF earlier if they wish. In addition, managing agents of aligned syndicates should be aware that Lloyd's may consider it appropriate in certain cases to require a managing agent to submit the SBF earlier than 1 October. In those cases, PMD will work with the relevant managing agents over the coming months to ensure that the requirements of those syndicates are fully understood.

### **SBF Approval Dates**

Lloyd's will complete its review and, where appropriate, will approve the final SBF submission by the following dates:

Non-Aligned Syndicates	28 October 2010
Aligned Syndicates	21 November 2010

### **Rates of Exchange**

For all July submissions, syndicates should use provisional rates of exchange, which will be available in the Core Market Returns system (SBF Returns) from 1st May to 1st August.

The final rates of exchange for the 2011 SBF and ICA will be advised on 1st July by Market Bulletin.

SBF Returns created in the Core Market Returns system on or after 2nd August will need to be entered using the final rates of exchange, as published in the 1st July Market Bulletin. Please note that the Core Market Returns system will automatically use the final rate for any new SBF Return created on or after this date

### **Instructions and Supplementary Files**

The instructions and other data files relating to the SBF will be available for agents to download from early April.

### **Individual Capital Assessments**

The requirements for ICA submissions will be advised in a separate Market Bulletin due to be published shortly.

Any queries relating to this bulletin should be sent by e-mail to the business plan mailbox ([lloyds-businessplans@lloyds.com](mailto:lloyds-businessplans@lloyds.com)).

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