

MARKET BULLETIN

REF: Y4484

Title	2012 Syndicate Business Forecast (SBF) Return and Instructions now live and confirmation of provisional exchange rates
Purpose	To confirm that the 2012 SBF Return template and Instructions are now live in the CMR system and the provisional exchange rates that should be used until 31 July.
Type	Scheduled
From	David Indge, Chair, Business Plan Steering Group
Date	5 April 2011
Deadline	Provisional SBF submission (optional for aligned syndicates) – 8 July Final SBF submission for all syndicates – 9 September
Related links	Market Bulletin Y4473: 2012 SBF process: http://www.lloyds.com/~media/Files/The%20Market/Communications/Market%20Bulletins/2011/03/Y4473_2012_Syndicate_Business_Forecast_SBF_process.pdf Market Bulletin Y4467: 2012 ICA process: http://www.lloyds.com/~media/Files/The%20Market/Communications/Market%20Bulletins/2011/02/Y4467.pdf

2012 SBF Return

The updated SBF Return template is now live in the Core Market Returns (CMR) system and should be used for all 2012 Business Plan submissions and any resubmission of a 2011 Business Plan.

2012 SBF Instructions

SBF Instructions for the 2012 business planning process have been updated and are available on Core Market Returns. The Instructions include guidance on the new data and forms that need to be completed, in part due to Solvency II.

2012 provisional exchange rates

Lloyd's sets the rates of exchange to be used for the prospective year of account in the business planning process to help ensure consistency across the submissions received. Managing agents will be able to create 2012 SBFs on the CMR system from 1 April.

As per last year's procedure, provisional rates and plan rates will be used for the 2012 year of account.

Provisional rates are now available in the CMR system and should be used for all SBF submissions between 1 April and 30 July 2011. The provisional rates are as follows:

Currencies	Provisional rates
US dollars	1.60
Canadian dollars	1.56
Euro	1.13
Australian dollar	1.55
Danish krone	8.42
Hong Kong dollar	12.47
Japanese yen	132.85
New Zealand dollar	2.10
Norwegian krone	8.87
Singapore dollar	2.02
South African rand	10.84
Swedish krona	10.11
Swiss franc	1.47

Plan rates will be set at 30 June 2011, but will not be available in the CMR until 1 August 2011. Any 2012 SBF returns submitted on or after 1 August 2011 should be based on the plan rates. These will be consistent with those used in the Individual Capital Assessment (ICA) process and will be published by Lloyd's in a Market Bulletin on 1 July.

Plan rates of exchange will be used for the purpose of monitoring premium against business plans, irrespective of fluctuations in the actual rates of exchange over time. Prescribing a fixed exchange rate allows direct comparison with the figures used in the original approved business plan and introduces a uniform approach for all Lloyd's reporting purposes.

SBF submission deadlines and exchange rates

Submission deadline	SBF requirement	Exchange rate to be used
8 July 2011	Non aligned syndicates submit 2012 SBF (optional for aligned syndicates)	Provisional rates (available 1 April – 31 July)
9 September 2011	Deadline for all syndicates to submit final 2012 SBF	Plan rates (available from 1 August)

Further information

Please address any queries regarding this Market Bulletin to the following address Lloyds-businessplans@lloyds.com